

Case Study - Building Service Contractors

Dream Machine for Dream Business

Andres Vargas has worked in a Chicago, IL, factory for the past five years. However, his goal has always been to build a contract cleaning company and have his own business. While still at the factory, he began his cleaning business.

"The business grew and soon I had to buy more cleaning equipment," says Vargas. "One thing I really needed was a buffer to refinish and polish floors."

Most of the machines Vargas saw were too expensive, too big, too small, or simply did not feel comfortable to use—until he was shown the Bi-Speed Scrub Buffer by Tornado® Industries.

The **Bi-Speed Scrub Buffer** comes in 17 inch and 20 inch models. The 17 -inch scrubs at 220 rpm and buffs at 360 rpm, while the 20-inch rotates at 190 rpm and 330 rpm. Both machines have powerful 1.5-horsepower motors, quick-grip pad holders, a solid steel base, and stair-climbing wheels.

"I also noticed that the **Bi-Speed Buffers** felt lighter and easier to use than other machines," says Vargas. "And, because I'm short, I liked the fact that the handle is fully-adjustable."



Bi-Speed Scrub Buffer