

Case Study - Building Service Contractors

SaniGlaze Makes First Product Endorsement Ever

SaniGLAZE International, LLC, is well known throughout the cleaning industry for its tile and grout restoration and preservation system. Heavily soiled floors—often considered beyond cleaning—are brought back to life with the SaniGLAZE system.

However, the system does tend to be both chemical- and labor-intensive. In this age of Green cleaning, most cleaning professionals are trying to use less chemicals—not more—and the company is always on the look out for floor equipment that helps improve labor productivity.

Conventional rotary machines have their limitations. “They can’t clean beyond the surface of the floor,” says Joel Mitchell, Vice President of SaniGLAZE. “We need a machine that can scrub deep into grout and porous tiles where soils get embedded.”

When SaniGLAZE was introduced to a new type of floor machine—Tornado Industries’ **BR Vario** cylindrical floor machine—they realized they had found just what they were looking for.

“Cylindrical floor machines have counter-rotating brushes, not pads, on each end rotating at 1,000 rpm—several times faster than a traditional buffer,”

says John Moberly, Corporate Accounts Rep for Tornado. “They also have greater contact pressure on the floor and are multidirectional—they can be operated side to side or back and forth.”

Moberly explains that these features combined to help scrub and deep clean troublesome tile floors, such as the ones the SaniGLAZE people are asked to clean.

SaniGLAZE was so impressed that they made the first equipment endorsement in the company’s history, recommending the **BR Vario** for all their franchisees.

“They’re perfect for us,” says Mitchell. “They use less water, chemical and cut our labor time, exactly what we were looking for.”



BR400 Automatic Floor Scrubber